King Parrot Group

Venture Solutions Social Media Marketing Services

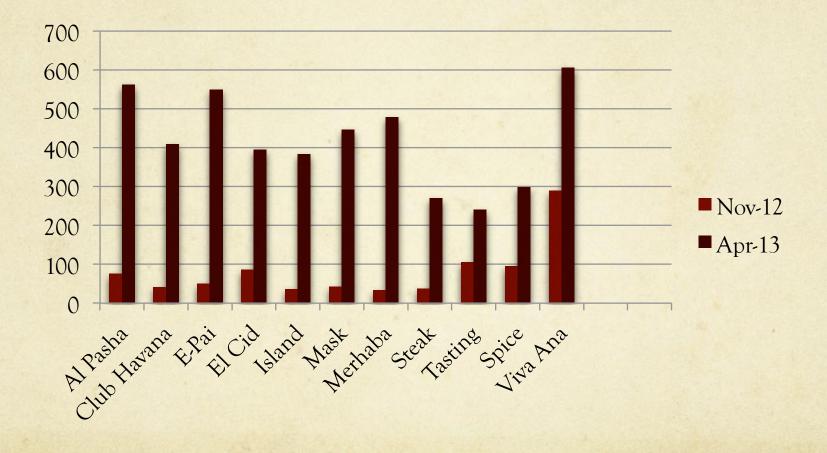
Goal

- To enhance the marketing exposure of individual restaurant in social media
- To provide a channel for customer to interact with the Yuu
- To coordinate the offline and website marketing effort with social media

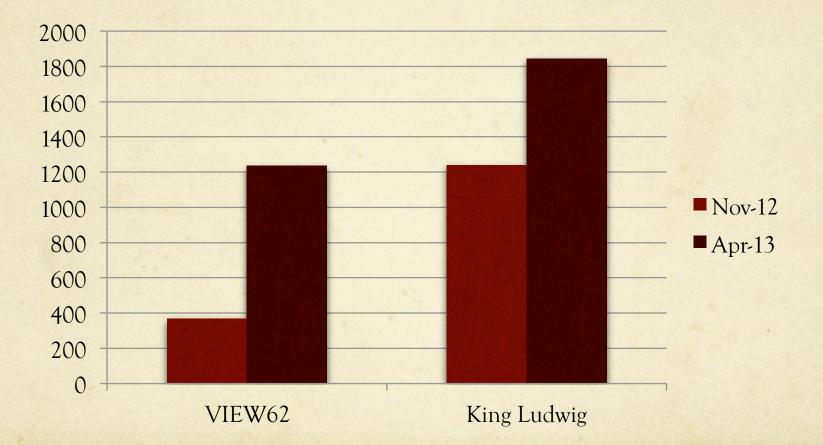
Past

- Information (eg. Business Hours, Location) is not consistent
- Content is loosely controlled
- Promotion from the office is not coordinated or distributed
- No check-in functions
- Multiple duplicated pages

Past



Past



Past (Like Ad)

Total \$	Paid Likes	\$ per like
1,900	1,195	1.6

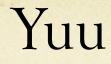
- Do NOT stop at the Like Step
- Pair with interesting content to increase natural like
- Increase viral effect by creating reaction (eg. Post like, post comment)

Yuu - Revamp

- Services provided
 - Facebook Page revamp
 - Photo display
 - Update basic information
 - Merge duplicated pages
 - Set up Check-in function
 - Photo processing
 - Content Management
 - Coordination with marketing and operation staff

Yuu - Places

- Unmanaged
- No content
- No response
- Multiple pages





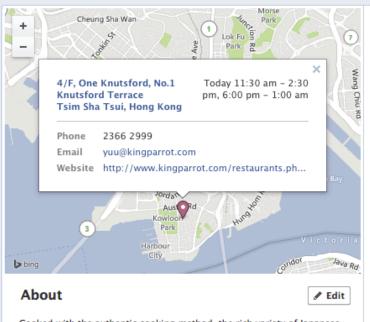
Wan Chai

Tsim Sha Tsui Yu



Proper display

Yuu



Cooked with the authentic cooking method, the rich variety of Japanese dishes and up to 40 kinds of yakitori offer you a unique and tasty encounter.

Description

在「一遊」您可以感受到日本京都時代的氣息, 懷舊得來又帶點摩登, 給人一種 清新淡雅的感覺。豐富的日本菜色和多達四十多款的燒物, 配合正宗的烹調手 法, 口味的確與別不同。

In the Yuu, you can feel both the nostalgic and modern atmosphere of the times in Kyoto, Japan. Cooked with the authentic cooking method, the rich variety of Japanese dishes and up to 40 kinds of yakitori offer you a unique and tasty encounter.

iebruary 26, 2007 apanese iushi Bars \$\$\$ (30-50)		
ushi Bars		
\$\$\$ (30-50)		
Mon - Sat: 11:30 am - 2:30 pm, 6:00 pm - 1:00 am Sun: 11:30 am - 2:30 pm, 6:00 pm - 11:30 pm		
unch Dinner		
Takes Reservations Valk–Ins Welcome Good For Groups Good For Kids Vaiter Service		
arking Lot		

Updated information

Yuu



期間限定 創作分子雞尾酒

由2月24日起至5月14日逢星期一及三7pm - 11pm蒞臨Club Havana,讀酒師會於露天酒吧親身示範製作分子雞尾酒 (Molecular Cocktail)! 配以燈飾及霓虹效果,務求令您享受味 覺刺激之餘,亦為視覺感官上帶來新嘗試!創作分子特飲只限 於推廣期內星期一及三供應,每月推出1款(共3款)。

於3月19日或之前、顧客亦可登上Club Havana Facebook專頁 讚好及下載優惠券於下次惠願分子雞尾酒時使用。

> 了解更多

享受咖啡的完美時刻

每日喝一杯香濃咖啡、不管是週末或是上班日都能带給你完美 時刻!由3月1日起惠顧Viva Ana午市套餐,每位顧客即可獲 「咖啡兌換券」一張。我們的專業咖啡調配師會為你準備新鮮 咖啡、顧客可即時換領或於下次惠顧時領取指定外賣咖啡一 杯、讓你感受完美咖啡時刻。





宵夜新優惠!由即日起逢星期一至 四. 於宵夜時段 (以9:30pm後入座 計算) 惠顧King Ludwig德國餐廳(洪 水橋),即可以驚喜價HK\$138享用 脆皮燒豬肘一客(原價:\$215)!優惠 受條款及細則約束。請致電2477 5000訂座及查詢。

LATE NIGI



於3月份內惠願i thai (青衣)晚市堂食 滿HK\$250, 顧客可即時領取及享用 高達價值HK\$100的5周年大禮!此 外,更額外貨您「5周年美食優惠 券」乙張。並可於4月份晚市時段以 優惠價HK\$88享用「海南雞半隻」 或「星洲咖喱軟殼蟹」一客。

> 更多詳情



EDM

Present

- Services providing
 - Enrich content
 - Draft feeds
 - Re-touch photos
 - Advertising
 - Design and Placement
 - O Campaign
 - Suggest campaign to draw likes

Date	Time	Day	Topic	
1-Sep	Time	Sunday	Торіс	
2-Sep	11am	Monday	King Ludwig TST Birthday Game Recap	
2-3ep 3-Sep		Tuesday	King coowig 151 birthoay Game Recap	
4-Sep		Wednesday	TST Game Announcement	
4-Sep 5-Sep		Thursday	151 Game Announcement	
6-Sep			Friday - King Ludwig Boy	
	IIam	Friday	Friday - King Ludwig Boy	
8-Sep	2000	Saturday Sunday	Oktoberfest Pre-Game teaser	
9-Sep	zpm	Monday	Oktoberrest Pre-Game teaser	
	11		Fan's recommendation - Rib	
10-Sep		Tuesday	Fan's recommendation - Rib	
11-Sep		Wednesday	Oktoberfert Bro Como Loungh	
12-Sep		Thursday	Oktoberfest Pre-Game Launch	
13-Sep		Friday	Service of Oltoborfact	
14-Sep		Saturday	Source of Oktoberfest	
15-Sep		Sunday	Patata Calia Passindan	
16-Sep		Monday	Potato Cake Reminder	
17-Sep		Tuesday		
18-Sep			Oktoberfest Game	
19-Sep		Thursday		
20-Sep		Friday	Different Beer Mug	
21-Sep		Saturday		
22-Sep	2pm	Sunday	Oktoberfest Beer and Queen	
23-Sep		Monday		
24-Sep		Tuesday	Oktoberfest Fun facts - Germany	
25-Sep		Wednesday		
26-Sep		Thursday	Oktoberfest Pre-Game announcement	
27-Sep		Friday		
28-Sep		Saturday	Beer Pass	
29-Sep	2pm	Sunday	Beer lecture - Arcobrau	
30-Sep		Monday		
31-Aug	11am	Tuesday	HSK Beer Festival	
Gossip Restaurant		Lifestyle, casual post Proactively managed by restaurant staff, e.g. staff introduction		
				Call for Action
Campaign				
Official Promotion		Festive / themed promotion, special menu, etc.		
Cuisine		Key facts i.e. Western, Chinese, Japanese, Thai, etc.		
Fun Share		Interesting s	uffs related to restaurant	

Feed Content

Various topics

- Enhance interest
- Induce comment/like



Research shows that listening to music can lift your mood and ultimately lead to a greater quality of life. Live band performance starting from 830pm on Monday to Saturday.



Official Announcement

Greetings from our reception team. Thank you for your every email, every online inquiry and every phone call. We will continue to strive our best to provide you a warm welcome in 2014.



Staff Interaction



Hong Kong loves happy hour. What's more; chill out with friends with fabulous view! Join us from Sunday to Thursday till 9pm and from Friday to Saturday, Public Holiday and Eve till 8pm.



Call for Action

Photo Retouch - Internet



Photo Retouch - Staff





Photo Retouch - William



Ad – Post Like



Keira R. Agunoy likes E-Pai teppan yakitori 一杯. 鐵板燒居酒屋's photo. 情人節一定要對另一半好啲, 一杯為你 準備嘅日式情人節晚餐。特選壽司、刺 身...鐘意日菜嘅你點可以錯過?...



🖒 390 🗊 6

Spent: \$350 Post Like: 389 Reach: 16,131

Ad – Page Like



- H

Anthony Lam likes this.

The Yuu 一遊日本料理

Up to 40 kinds of yakitori offer you a unique and tasty encounter.



The Yuu 一遊日本料理 Food/Beverages 18 likes

✓ Liked

Sponsored

\$2-3 per like

Ad – Page Like

The Yuu 一遊日本料理 The Yuu



The rich variety of Japanese dishes and yakitori offer you a unique and tasty encounter.

103 people like The Yuu 一遊日本料理.



The Yuu 一遊日本料理

Sponsored (demo)

The rich variety of Japanese dishes and yakitori offer you a unique and tasty encounter.



The Yuu 一遊日本料理 Food/Beverages 103 likes

✓ Liked ▼



in the

The Yuu 一遊日本料理

The rich variety of Japanese dishes and yakitori offer you a unique and tasty encounter.



The Yuu 一遊日本料理 Food/Beverages 103 likes

🗸 Liked 🔻

Sponsored

Campaign

- Restaurant Group Collaboration
- Individual Campaign
- Page Like Ad for new page

Campaign Sample 1 Valentine Promotion



Anthony Lam likes Mask of Si Chuen & Beijing 面譜京川料理's photo.

適逢今年既係情人節又係元宵佳節, 甜 蜜熱情倍增!嚟Mask享用一餐充滿東 方色彩嘅情人節晚餐, 以湯圓...



🖒 392 🔎 2 🕞 5



ter Chan likes The Steak Ki ir & Restaurant's photo.

【同另一半過一個特別嘅情人創 steak Kitchen一定係你心水!Tel: 2312 622...



🖒 828 💭 7 🗊 11



Linda Wang Villena likes Merhaba Turkish Restaurant 瑪哈巴 - 土耳其 餐廳's photo.

嚟Merhaba感受一個充滿土耳其風情 嘅情人節晚餐,熱情地道!Tel:2367 2263 |...



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Campaign Sample 2 Oktoberfest

- Oktoberfest campaign
 - Groupon coordination Beer Passport
 - Lottery draw Air Ticket
 - Field team Souvenir
 - Minimal Facebook Ads budget
- 1,000 likes

Campaign Sample 2 Oktoberfest

Arashi was with Joey Kong and Maggie Li.

Like - Com

Maythun Linan 剛舉行完推啤酒比赛, 恭喜晒外藉人仕: TenAA — with Johnny Koise and Skveric Li at King J Gerhall Stanley 徳國感謝 erhall Stanley 德國登廳 赤

Maychun Chan





Campaign Sample 3 BBQ 7080



Kayley Ho, Jody Cheung, Gigi Lam and 9 other friends like this.

BBQ 7080 CWB 銅鑼灣

現已進駐銅鑼灣登龍街永光中心!韓國地道大排檔風味燒烤,主 打韓國直送新鮮食材及自家創作燒酒特飲。無間播放K-POP Music MV,讓你立刻投入韓風十足嘅地道燒烤!



BBQ 7080 CWB 銅鑼灣 Barbecue Restaurant 134 likes

🗸 Liked

Likes Before 230 After 1,425

Sponsored

Offer



Club Havana posted an offer.

[E-coupon] Additional Gems (2 pcs) when order a set of 'Savory Gems' (Molecular Cocktail)



諸士佛台 Cocktail Offer 3 people claimed this offer



Unlike · Comment · Share · 📫 6 🗊 1 · 39 minutes ago · 🛞

Conclusion

Goal

Reach 500 likes within 2 months Reach 1,000 likes within 3 months

Methods

2 Campaigns (eg. Easter,昭和の日) Advertisement

- Page Like

- Campaign Post Promotion Offline announcement

- Tent card

- Poster

Draw Fans!

